

## Income Statement

In EUR

	Position	Previous Period	Curent Period	Indices
		01/01-30/06/22	01/01-30/06/23	curent year / previous year
1	Sales revenues	14.246.252	13.105.445	92
1a	Revenues from domestic market	53.662	76.604	143
1b	Revenues from foreign markets	14.192.590	13.028.841	92
2	Cost of goods sold	4.981.562	4.862.486	98
3	<b>Gross Profit</b>	<b>9.264.690</b>	<b>8.242.959</b>	<b>89</b>
4	Administrative Costs	897.118	724.040	81
5	Sales and Marketing Cost	1.214.628	930.752	77
6	Provisions	0	0	0
7	Other operating revenues	67.838	5.871	9
8	Impairment and Other operating Costs	122.652	11.851	10
9	<b>Operating profit</b>	<b>7.098.130</b>	<b>6.582.187</b>	<b>93</b>
10	Total Financial Revenue	88.800	172.631	194
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	88.705	172.620	195
10b	Other Financial Revenue	95	11	12
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	89.536	136.463	152
11a	Financial expenses from interests and exchange rate losses	89.536	136.463	152
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>7.097.394</b>	<b>6.618.355</b>	<b>93</b>
13	Net Profit from Discountinued activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>7.097.394</b>	<b>6.618.355</b>	<b>93</b>
15	Corporate tax	-718.729	-428.066	0
16	<b>Net profit</b>	<b>6.378.665</b>	<b>6.190.289</b>	<b>97</b>
17	Net profit minority shareholders	0	0	0
18	<b>Net profit Majority shareholders</b>	<b>6.378.665</b>	<b>6.190.289</b>	<b>97</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>6.378.665</b>	<b>6.190.289</b>	<b>97</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indices
		Year to date	Year to date	curent year / previous year
1	Sales revenues	14.246.252	13.105.445	92
1a	Revenues from rents and consumables	3.776	0	0
2	Other operating revenues	88.785	5.871	7
3	Changes in inventories of finished goods and work in progress	-116.430	316.168	0
4	Cost of trading goods sold	0	0	0
5	Cost of consumed materials and other supplies	2.126.975	2.238.296	105
6	Cost of materials, spare parts and other inventory sold	5.503	0	0
7	Services	1.272.767	1.000.036	79
8	Other Expenditures	526.617	494.528	94
9	Service costs	2.022.240	2.001.557	99
10	Amortization And Depreciation	1.083.366	1.098.928	101
11	Impairment losses of Non-current assets	0	0	0
12	Impairment losses of current assets	3	7	233
13	Provisions	0	0	0
14	Other operating expenses	86.782	11.945	14
15	<b>Operating profit</b>	<b>7.098.130</b>	<b>6.582.187</b>	<b>93</b>

## EXPLANATION ON THE OPERATION OF MERMEREN KOMBINAT AD PRILEP FOR THE PERIOD FROM 01.01.2023 TO 30.06.2023

In accordance to the changes and additions of the Quotation regulations, we present this explanation to the financial result for the period from 01 January to 30 June 2023.

- A. Changes in accounting policies and methods of evaluation of items in the financial statements compared to the latest annual audited financial statements have not been made.
- B. For the period from 01 January to 30 June 2023, Mermeren Kombinat AD Prilep ("the Company"), generated sales revenue in the amount of €13,105,445, which is a decrease of 8.01% compared to the same period of the previous year.

<b>Sales revenue (in Euro)</b>	<b>2023</b>		<b>2022</b>	
- Domestic market	76,604	0.58%	53,662	0.38%
- Foreign market	13,028,841	99.42%	14,192,590	99.62%
	<b>13,105,445</b>		<b>14,246,252</b>	

<b>Sales revenue</b>	<b>2023</b>		<b>2022</b>	
- Quarry	12,695,231	96.87%	13,583,103	95.35%
- Factory	410,214	3.13%	663,149	4.65%
	<b>13,105,445</b>		<b>14,246,252</b>	

The operating profit for the period is in the amount of €6,582,187 which compared to the operating profit for the same period in 2022 in the amount of €7,098,130 represents a decrease of 7.27%.

EBITDA for the period of 01 January to 30 June 2023 is €7,681,115 compared to €8,182,476 for the same period of the previous year, or decrease of 6.13%.

The final result after the tax, for the first semester of 2023 is positive, amounting to €6,190,289 but shows an decrease of 2.95% compared to the profit for the same period of last year, in the amount of €6,378,665.

- C. Operating expenses are in the amount of €6,849,297 and represent decrease of 3.92% compared to the same period of the previous year.

The cost of materials and consumables was higher by 5.23%, and employee expenses were decreased by 1.02%.

External services expenses are decreased by 21.43%. Depreciation costs amounted to €1,098,928 and are higher by 1.44% compared to the previous year.

- D. There are no significant investments in tangible assets (real estate, plant and equipment) or significant write-off, higher than 30% of the value of the assets, compared to the last annual financial reports.
- E. No dividends were distributed.
- F. Loans of the Company were fully paid.
- G. The operations of the Company proceed according to the plan, yet there was a decrease in the turnover compared to the same period of the previous year. The second semester of the year is also expected to yield positive results.